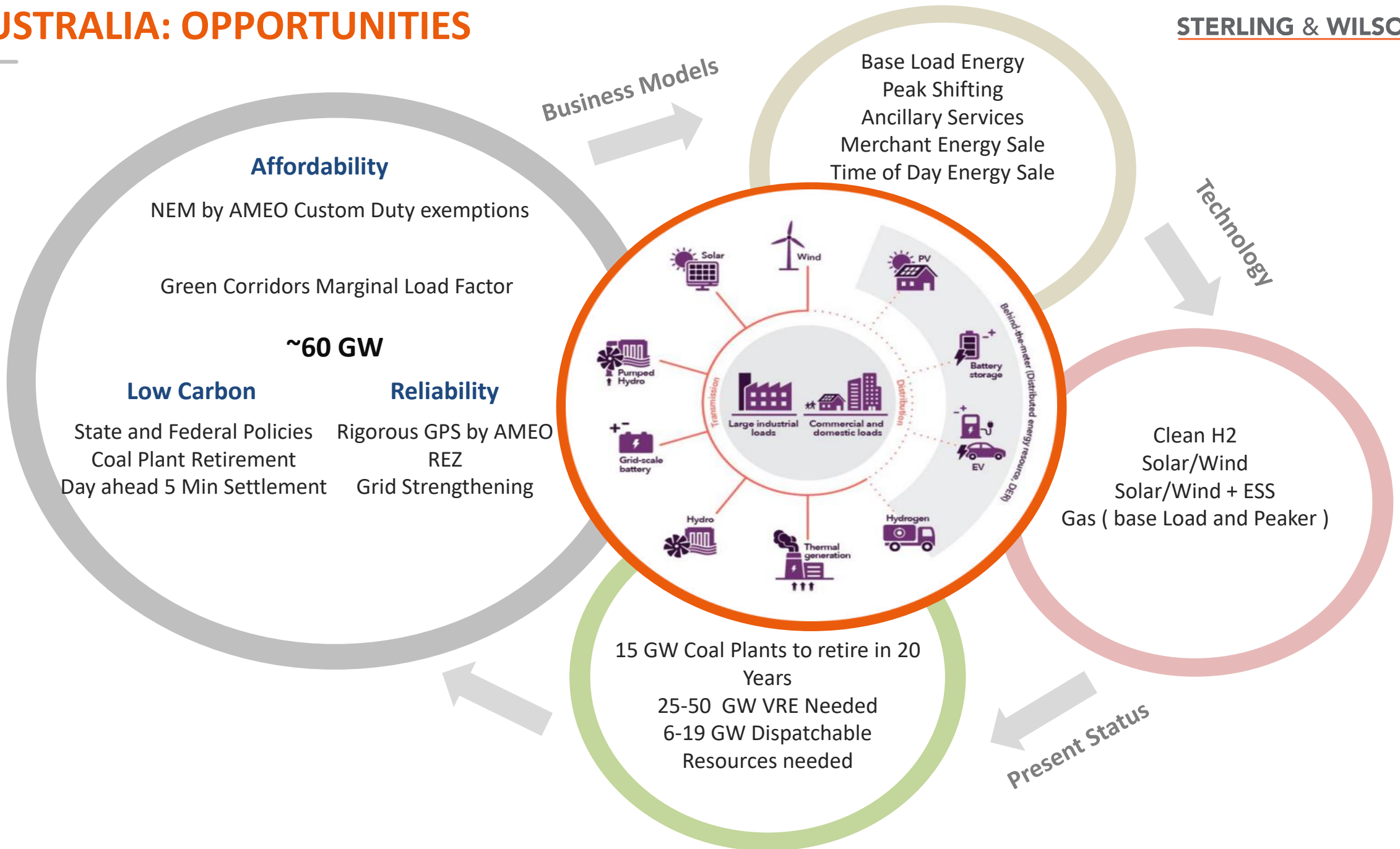


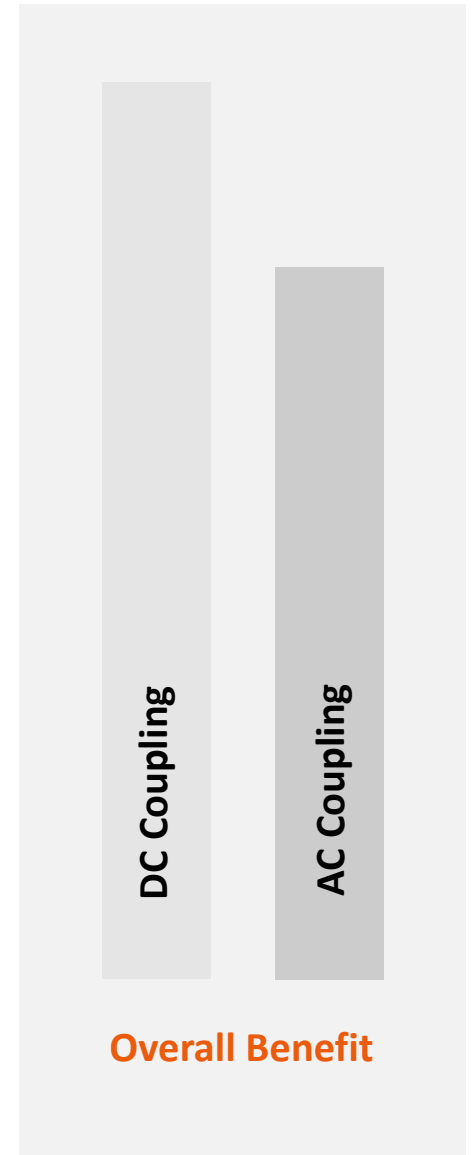
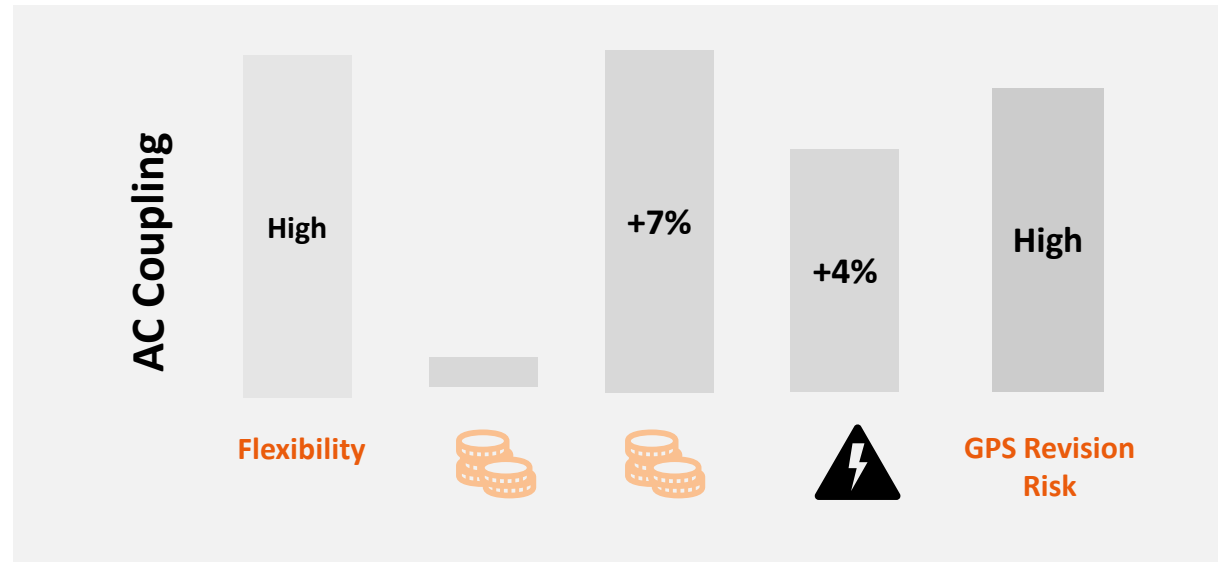
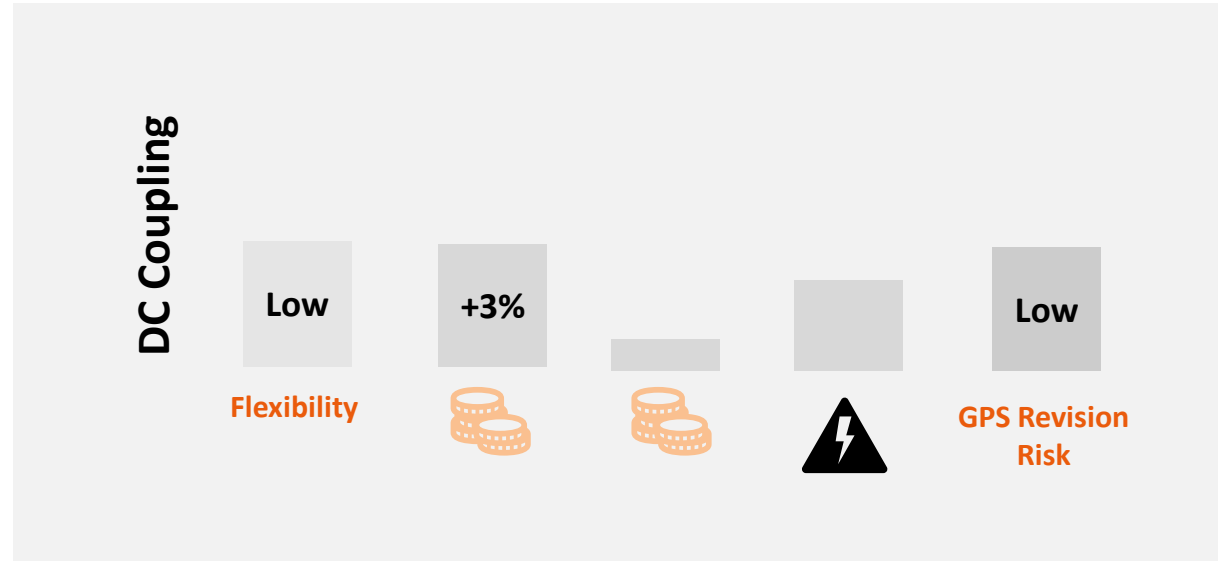
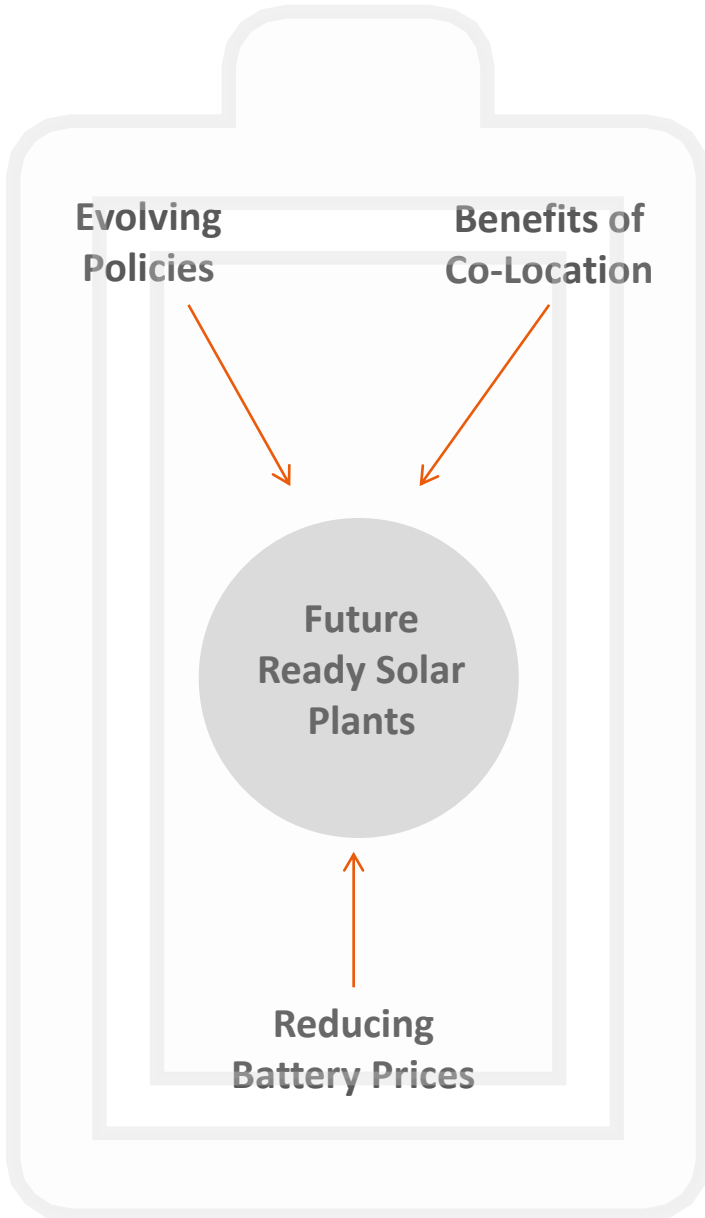
WHY LARGE-SCALE SOLAR ALONE NO LONGER MAKES SENSE



AUSTRALIA: OPPORTUNITIES



FUTURES AND OPTIONS

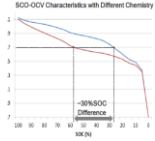

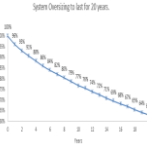



SYSTEM DESIGN AND LCOE

S&W Experience

50 MWh on-ground experience

- Design Approach**
- Going beyond product data sheets and warranties
 - Deep analysis of load pattern
 - Flexible choice of Technology/Makes
 - Highly Customized Design

	OEM	S&W	Augmentation Strategy
Degradation		-1/2%	 <p>ADDITION</p>
Throughput		+5%	<p>- RE-ALLOCATION</p>  <p>CORE REPLACEMENT</p>
Warranty Support	Low	High	<p>OVERSIZING</p>  <p>REPLACEMENT</p> 

LCOE

USD 47/MWh	USD 58/MWh	USD 55/MWh	USD 75/MWh
GAS Base Load	GAS Peaker	SOLAR + 2 HR ESS	SOLAR + 4 HR ESS

<p>Gas</p> <ul style="list-style-type: none"> • 50 MW CCGT • USD 5 /MMBTU • MLF: 1.05 • Efficiency: 48% • Peaker: 50% PLF • Base Load: 80% PLF 	<p>Solar</p> <ul style="list-style-type: none"> • 50 MWp • Li Based Storage • MLF: 0.95 • DC Coupled • 2100 KWhr/KWp
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Thank You

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